



NITCON LIMITED

VACANCY ADVERTISEMENT- 04/2026-27

Details of Requirement for Deployment of Personnel purely on Contractual Basis				
Job Opening No.	Name of Post	Job specification and description	No. of Vacancy	Monthly Payout
NIT/ICAT/ 2026- 27/04/01	Asst. Manager/ Dy. Manager/ Manager	<p>Qualification & Experience:</p> <ul style="list-style-type: none">✓ 5 to 15 Years of Experience✓ Graduate/Post Graduate in Engineering/Commerce/Science stream.✓ Preferably having BBA/MBA in Sales/Marketing <p>Experience Detail & skills set required:</p> <ul style="list-style-type: none">✓ Experience in service sectors preferably in Automotive Test Agencies and performed below duties:✓ Identify, qualify and acquire new corporate/enterprise clients.✓ Manage the complete sales cycle from lead generation to deal closure.✓ Lead client negotiations, handle objections, and ensure successful deal closures.✓ Build and maintain strong OEM/vendor partnerships to support in solution selling.✓ Proactively hunt for new business opportunities through cold calling, networking & market research.✓ Prepare and share quotations and Proforma Invoices (PI) based on client requirements <p>Desirable Skills:</p> <ul style="list-style-type: none">✓ Knowledge of Automotive Testing & Homologation✓ Problem-solving skills/Communication skills✓ Customer Relationship management✓ Time Management/Teamwork✓ Negotiation Skills✓ Strong in presentations using MS-Office (Excel/Word/Powerpoint/PowerBI/Tableau etc) <p>Other Requirements / Remarks:</p> <ul style="list-style-type: none">✓ Fluent in English/Hindi & any other regional languages✓ Preferably having sound understanding of Chinese & Japanese Languages in Indian Context.✓ Ready to travel anywhere in India/Abroad	10 Nos.	As per Industry Standards

***Note: Monthly Payout is negotiable based on experience and qualifications.**

Terms & Conditions:

1. For applying on the above, a link with "Application Form to Apply" is placed at the website www.nitcon.org/career. Selection will be made as per the prescribed norms and requirements of the job.
2. The applications are invited through email at openings@nitcon.org only. No other means/mode for the receipt of the application will be considered.
3. No TA/DA will be paid to the candidates for attending the interview.
4. Preference will be given to local candidates subject to their selection.
5. For any clarification, please drop a mail at info@nitcon.org
6. Only eligible and qualified as the requirement of individual vacancy based on the application submitted along with the required enclosed documents shall be called for the interview.
7. NITCON Limited and Client are fully authorized to accept or not to consider any application without assigning any reason.
8. The candidate has no right to ask for any clarification/reason for rejection of the application.
9. The eligible candidates will be called for an interview and confirmation for their appearances for their interview shall be communicated through their e-mail as mentioned in their Application Form.
10. Mere filling of the Application Form will not confirm your suitability/selection for the post.
11. The duly filled Application Form along with enclosures submitted will be considered for evaluation. Separate/ additional documents submitted shall not be considered for evaluation. So, before filling up the Application Form and submission of documents, please look carefully to ensure correct and complete submission.
12. The candidate have to submit duly filled signed Application Form along with self- attested scanned documents as under:
 - Any Certificate showing proof of Date of Birth
 - Class 10th Marksheet and Certificate
 - Class 12th Marksheet and Certificate
 - Graduation Marksheet & Degree
 - Post-Graduation Marksheet & Degree
 - Diploma Certificate, if any
 - Resume
 - Work Experience Certificates
 - Aadhaar Card
 - PAN

The size of the PDF should not be more **10 MB**.